



WAGNER COLLEGE

CENTER FOR ACADEMIC AND CAREER DEVELOPMENT - CACD

CACD NEWSLETTER

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Dear Students,

Would you ever go on a cruise and stay in your room, only emerging to eat in the dining room, but not taking advantage of the other amenities on the ship? *Of course not!* You would swim in the pool, go to the spa, watch a live show or a movie, go dancing, and get off the ship for one or more excursions.



I encourage you to think of your time at Wagner in the same way. You could just go to classes, study, and do the course assignments, but that would be taking advantage of only a portion of all that is available to you as a Wagner student. To get the most for yourself out of your education, make a commitment to participate actively in the events and services of the Center for Academic and Career Development, and also the many other campus offices and their resources! You may think that you have plenty of time to do the things on your travel itinerary, as your Wagner “cruise” is more than a few weeks long, but before you know it the semester – and your good intentions – will be over. Come in to the CACD for academic advising, to sign up for mock-interviews, a networking reception, resume and cover letter workshops, and more!

Welcome aboard,

Anne Goodsell Love, Ph.D.

Dean of Academic and Career Development

P.S. Did you know that Wagner College has cruise ship connections? Our campus was once the property of the Cunard family, owners of elegant cruise ships including the Queen Elizabeth II (QEII).

CALL TO SERVE

America’s largest employer is interested in you! The federal government needs to hire more than 193,000 employees in the next two years. This number will continue to grow as baby boomers begin to retire. With more than 200 agencies overseeing activities such as the preservation of historic sites to land use policy to space technology, there is a position available for almost every major.



Wagner College is one of 700 colleges and universities participating in the Call To Serve, a national initiative of the Partnership for Public Service, which is working to attract qualified entry level employees into federal service.

Throughout the semester, the CACD will offer workshops to expose students to opportunities to work in the federal government and the steps to apply for internships or employment.

Plan to attend an introductory workshop on federal opportunities on Monday, November 3 from 4:00 pm- 6:00 pm in Union 201. To register, please contact: Natalie Johnson Njohnson@wagner.edu or ext. 4269.



MAKE THE CONNECTION- GPS

Finding your way around Wagner has gotten easier! This fall more than 50 administrators are working with the class of 2012 to ease the transition to college. The GPS Initiative pairs groups of incoming students with an administrator who provides information and resources as needed. Additionally, students may develop friendships by meeting students assigned to their group. Shortly after Orientation, GPS administrators began contacting First Year students to introduce both the program and themselves.

If you have questions or concerns, feel free to contact your GPS administrator. If you need to locate your GPS Administrator, contact the Center for Academic and Career Development, CACD, at 718.390.3181 and we will help you make the connection.

We are available to meet with you now and throughout the coming academic year. Give us a call, send us an email, or stop by our office!

WAGNER INTERNSHIP & CAREER SEARCH- WICS SYSTEM

The Center for Academic and Career Development (CACD) encourages each student to log on to the Wagner Internship and Career Search (WICS) system, powered by Experience.com. The WICS system is our online internship and job search database. Students using WICS have access to the internship and job opportunities that are offered to Wagner students, and also to thousand of others across the country secured by the Experience network.

Along with internship and job listing, the WICS system provides students with access to a variety of other career exploration and career prep

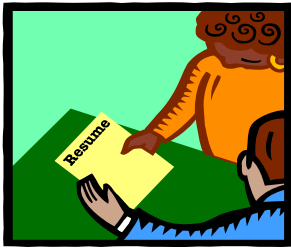
resources. Experience provides a variety of “channels” for students to explore; the channels feature industry specific information, career paths, student blogs, job opportunities and a host of other information. Some channels featured on the Wagner student home page include: Diversity, Marketing, Social Enterprise & Nonprofit, and Finance.

Through the WICS system students also have access to *Hoovers* Employer Searches and a Salary Wizard from Salary.com. Ordinarily students and job seekers have to buy subscriptions to these sites, but Wagner students utilizing the WICS system have free access to these services. The *Hoovers* Search provides company information on over 40,000 employers, a valuable tool for students preparing for interviews. The Salary Wizard provides average salaries for a variety of jobs, to assist during career exploration and salary negotiations.

These are only a few of the features available to students using the WICS system. **We encourage all students to spend time exploring the site regardless of their year or major.** In the coming months we will also be launching a Mentor Module to link current students with alumni in their field of interest.

Students can login to the WICS system by visiting the CACD website and clicking on the “Internships” or “Jobs” buttons within the student tab or by following this link: <http://wagner.erecruiting.com/er/security/login.jsp>. The login information for each student is: user name: full Wagner e-mail address and password: six digit Wagner student ID number. If you experience any trouble or difficulties logging in please contact the CACD at cacd@wagner.edu or 718.390.3181.

ON-CAMPUS RECRUITING



Have you ever thought, “I wish I didn’t have to leave campus for this interview.”? Well, sometimes you don’t have to. The Center for Academic and Career Development has

relationships with certain employers that allow students to interview on campus for an internship or full time job opportunity. For these opportunities students first apply for the position through the Wagner Internship and Career Search (WICS) system, then, if selected, interview with representatives from the organization right here on campus.

This fall we have had several organizations conducting on-campus interviews including: The Financial Industry Regulatory Authority (FINRA), Merrill Lynch, The National Futures Association, PricewaterhouseCoopers, WB Mason, and Wells Fargo Financial. For some of these on-campus interviews the interviewers were actually Wagner College alumni.

We are in the process of scheduling opportunities for next semester. Check WICS (<http://wagner.erecruiting.com>) for new opportunities. The resume deadlines usually are only a few weeks into the semester so search and apply for the positions soon or you may miss the deadlines to be selected for an interview. Also, keep an eye on your e-mail inbox as we send out information about on-campus recruiting opportunities prior to the resume deadlines.

To prepare for an on-campus interview attend one of the

MOCK INTERVIEWS

events; this semester being held on **Oct 21st and 27th**. Also have your resume and cover letter reviewed by a career counselor to increase your chances of being selected for an interview. To

make an appointment stop by the CACD or call 718-390-3181. To assist students with this often-times nerve-racking experience, the **CACD** held our second Mock Interview night of the spring semester on April 9, 2008.

Interviewers were Jack Irving '69-, Vice President, *Partnership for a Drug-free America*; Rudy Racine- Regional Recruiting Supervisor, *Enterprise Rent-A-Car*; Rainikka Corprew M'08- Human Resources Liaison, *NYC Department of Education*; John Dalton , '77 – District Manager, *Pfizer*.

To participate in the Fall 2008 Mock Interview night, make sure you sign up early! Employer partners and alumni from a variety of industries will conduct mock interviews for students of any year or major.

Take advantage of this offer for friendly coaching and encouragement. See you there!

STUDENT-ALUMNI NETWORKING RECEPTION.

On **Wednesday, November 5** at 7:30PM, in the Faculty Dining Room, participate in a reception that gives students the opportunity to meet and mingle with alumni in various careers. Build networks, make career contacts, and receive answers to various career questions!

To RSVP for any event, contact Victoria Crispo at vcrispo@wagner.edu or call 718-420-4016 ASAP!!!

Famous   Quotes:

“Pleasure in the job puts perfection in the work”
~~Aristotle

“If you’ll not settle for anything less than your best, you will be amazed at what you can accomplish in your lives”.
~~Vincent Thomas “Vince” Lombardi



THE CENTER FOR ACADEMIC & CAREER DEVELOPMENT - CACD

THE CENTER IS AVAILABLE FOR CAREER COUNSELING, ACADEMIC ADVISING, MOCK INTERVIEWS, RESUME AND COVER LETTER PREPARATION AND MANY OTHER SERVICES.

MONDAY – FRIDAY 8:30 A.M. – 4:30 P.M.
UNION BUILDING

CALL (718) 390-3181 OR EMAIL US AT
CACD@WAGNER.EDU
TO SCHEDULE YOUR APPOINTMENT TODAY!

JOB HUNTING IS, AND ISN'T, WHAT IT USED TO BE

*Excerpt from the NY Times
September 27, 2008
By Alina Tugend*

.....The Society for Human Resource Management, a trade organization, recently compiled responses from 571 of their members about how they use the Internet to fill jobs.

It found that recruiters use social networking sites 23 percent more now than they did in 2006 to fill vacancies, verify resumes and screen applicants. Even more interesting, negative information on an applicant's profile, like "personal views or values contradictory to the hiring organization or excessive alcohol abuse," have a greater impact on hiring decisions than the positive information, the survey found.

When looking for a job, especially in these tougher economic times, the trick is to cast as wide a net as possible. Don't ignore the online job sites, experts say, but use them sparingly. Also check alumni and professional associations. Mr. Challenger suggests limiting yourself to surfing such sites only after dinner. Use the daytime to get out and meet people as much as possible.

Also learn how to use the system. Many companies don't even glance at all the resumes they receive, but have programs that search for keywords to weed out the ones they don't want. Tom Musbach, managing editor of Yahoo HotJobs, advises using phrases that appear in the job posting.

"For example, if you apply for a job that says you should have 'strong media relationship skills,' use that phrase in your resume and cover letter," he said. "That may get the resume to the top in a keyword search." It's not enough, however, to just parrot words back, he said. Make sure your resume doesn't simply list job descriptions, but focuses in on what you've achieved.

Also check out sites intended to make you more knowledgeable about the culture and pay of the career you're seeking. Glassdoor.com, for example, allows people to anonymously share reviews, ratings and salary details about specific jobs and employers.

So, I guess the lesson is that job hunting has been transformed to some extent. You can do a lot more of it at home in your pajamas. But some things never change. When push comes to shove, you still have to *put on a suit and go out and meet people.*

Career Humor

